

## Message Text

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42

ACTION NEA-16

INFO OCT-01 ISO-00 EB-11 MC-02 COME-00 TRSE-00 OMB-01

STR-08 CIAE-00 DODE-00 PM-07 H-03 INR-11 L-03 NSAE-00

NSC-07 PA-04 RSC-01 PRS-01 SP-03 SS-20 USIA-15 DRC-01

/115 W

----- 024877

R 261016Z JUL 74

FM USINT BAGHDAD

TO SECSTATE WASHDC 1094

INFO AMEMBASSY BEIRUT

AMEMBASSY DAMASCUS

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY TEHRAN

LIMITED OFFICIAL USE BAGHDAD 0442

E.O. 11652: N/A

TAGS: BEXP, ETRN, IZ

SUBJECT: PROSPECTIVE NEW A/C SALES TO IRAQ

1. REPRESENTATIVES OF DOUGLAS AIRCRAFT CO. (REGIONAL SALES MANGER POHLE AND CHIEF PILOT MULLIN) WERE IN BAGHDAD JULY 21-25 MAKING PRESENTATION TO IRAQI AUTHORITIES FOR 300 MILLION DOLLAR PLUS NEW A/C SALE. IRAQIS DESIRE PURCHASE 10 WIDE-BODIED AIRCRAFT, SIX FOR CARGO AND 4 FOR PASSENGERS. DOUGLAS IS OFFERING DC-10. IRAQIS INFORMED THEM THAT ONLY OTHER COMPANIES BEING ASKED TO MAKE PRESENTATIONS ARE BOEING (747) AND LOCKHEED (HERCULES).

2. AS USUAL, IRAQIS IN GREAT HURRY AND WISH TO HAVE FIRM OFFERS FROM ALL THREE COMPANIES BY AUGUST 15 AND CLAIM DECISION WILL BE MADE BY SEPT 15. DOUGLAS REPS BELIEVE THEY IN PARTICULARLY STRONG POSITION TO WIN CONTRACT

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AND ARE RECOMMENDING THAT HIGH LEVEL COMPANY OFFICIALS

WITH DC-10 MAKE DEMONSTRATION VISIT TO BAGHDAD SOONEST.

3. SINCE IRAQI AIRWAYS IN DIRECT CONTACT WITH U.S.  
FIRMS, NO ACTION REQUIRED AT THIS TIME BY DEPARTMENT.

4. REF BAGHDAD 417 ON PRESS REPORT THAT IRAQI AIRWAYS  
PURCHASING 4 MORE BOEING A/C, DOUGLAS REPS TOLD ME THIS  
INCORRECT AND NO NEW CONTRACT WITH BOEING HAS BEEN SIGNED.  
LOWRIE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT SALES, CONTRACTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 JUL 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** kelleyw0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974BAGHDA00442  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740205-0407  
**From:** BAGHDAD  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740716/aaaaandt.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** kelleyw0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 15 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <15-Aug-2002 by izenbei0>; APPROVED <24 FEB 2003 by kelleyw0>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROSPECTIVE NEW A/C SALES TO IRAQ  
**TAGS:** BEXP, ETRN, IZ, MCDONNELL DOUGLAS  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005